

Mihir Shah

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Career-Focus

Want to contribute in a team and at an institution with my exceptional capabilities of being **expandable** and **optimistic** in **accurately** accomplishing any given task. Would like to gain experience by utilizing my **management** and **collaborative** skills and improving my ability **innovate and experiment** with new technology and available resources to complete tasks **efficiently**.

Education

August 2015 to May 2017	College of Business & Innovation(COBI) - UNIVERSITY of TOLEDO Bachelor of Business Administration , May 2017 AACSB Accredited College of Business Administration Graduate GPA: 3.3 Major: E-Commerce Major: Marketing Honors: Cum Laud Standing: Deans List	Toledo, OH
July 2013 to March 2015	Vidyalankar School of Information Technology (VSIT) July 2013 to March 2015 Management Studies.	Mumbai, MH, India.

Relevant Experience

Aramark Dining Services at UT, Toledo, OH, United States of America.	February 2016 to May 2017
<ul style="list-style-type: none">• Managing the supplies and stock for required products.• Attending to the needs and demands of the guests.• Using W.E.S.T. (Welcome, Engage, Smile, Thank) ensuring an immediate familiarization with the guests.	
iSpy Surveillance Systems & Solutions, Mumbai, MH, India. Planning and Management.	April 2015 to July 2015
<ul style="list-style-type: none">• Analyzing and forecasting the risks related to corporate projects thus improving Market Analyses skills.• Assisted the Management in procuring required materials and inspecting the material upon receiving it by implementing knowledge of SAP.• Assisting the Management in planning of a project and procedures relating to implementing the projects using management skills and innovation.	
iSPY Surveillance Systems & Solutions, Mumbai, MH, India. Marketing.	May 2014 to July 2014
<ul style="list-style-type: none">• Data Entry Of Product Descriptions in the company's ERP using my knowledge of SAP.• Listing products online on the e-commerce web-sites by adapting to the new concepts of e-commerce and show-casing capabilities of quick learning.	

Professional Development

Dale Carnegie Corporate Level Professional Development Course. Trained and excelled in following values during the course:	Executive Level: 1,2&3
<ul style="list-style-type: none">• Introducing and marketing myself in an unfamiliar and competitive environment, making new acquaintance, connections and maintaining them.• Excelled in Presenting a verbal and A/V presentation to potential customers, existing customers and the management.• Developed the skills needed to motivate the modern team.• Trained and excelled in Engaging, creating interest in audience, and above all, interacting with corporate personalities.• Showcased dexterity and grace in dealing with new situations.• Mastered Showcasing and manipulating my body language and emotions.• Mastered the art of Giving and receiving criticism constructively.	

Language Skills

- Hindi, English, Gujarati, Marathi